



## **Probate and Estates**

The purpose of this course is to familiarize realtors and lenders with probates and estates with real property. This course will provide an exploration of the process that sellers, buyers and agents may not see or be aware of in cases of probate. This course will provide instruction on the legal processes and terminology involved in selling a deceased person's affairs and distributing their assets, as well as concerns that could prolong the process.

Introduction to BesTitle Agency (5 minutes)

### **Probate and Estates**

Introduction to Probate – 30 minutes

The process & Types of Probate – 60 minutes

Power of attorney – 20 minutes

Role of the Agent - 30 minutes

Potential Concerns - 40 minutes

Video – 10 minutes

Questions and answers – 20 minutes

**Total estimated time - 210 minutes**